PERSONAL INFORMATION

Rafiullah Nikzad



Address: Parwan-2/21 street, Kabul, Afghanistan
Phone No: +93 705 127 551 – +93 787 295 721
WhatsApp: +93 705 127 551
Email: rafiullahnikzad@gmail.com
LinkedIn: linkedin.com/in/rafiullah-nikzad
Website: rafiullahnikzad.netlify.app

PROFESSIONAL SUMMARY

Certified Zoho Developer with ***3 years*** of hands-on experience across the Zoho ecosystem, specializing in Zoho CRM, Creator, Books, Inventory, Analytics, Projects and Flow, Deluge scripting, workflow automation and API integrations. Skilled at turning business requirements into scalable solutions that reduce manual work, improve data accuracy and increase operational efficiency.

Complemented of progressive experience in software development, IT support and business development with organizations in the USA, UAE, Pakistan, Afghanistan and Europe. Strong in CRM customization, custom functions, Blueprints, approval workflows, third-party integrations, data migration, dashboards and troubleshooting.

WORK EXPERIENCE

Oct 2025 - May 2026

Zoho Developer – Remote (Project-Based)

Zoho Authorized Partner, Karachi, Pakistan - **https://www.cloudztechnologies.com**

- Developed and customized business applications in Zoho Creator, Zoho CRM and other Zoho One apps to automate workflows and streamline operations.
- Wrote and optimized Deluge scripts for workflow automation, data processing and API-based integrations.
- Automated finance and inventory workflows in Zoho Books and Zoho Inventory for accurate, seamless data flow.
- Built custom dashboards and analytical reports in Zoho Analytics and CRM for KPI and performance tracking.

Jul 2025 - Sep 2025

Zoho Developer – Remote (Project-Based)

Xperts Arena, Multan, Pakistan - **xpertsarena.com**

- Designed, developed and maintained custom Zoho Creator applications using Deluge, forms, workflows and reports.
- Customized Zoho CRM modules, layouts, automation rules, Blueprints, custom buttons and client scripts.
- Automated complex business processes across the Zoho suite with Zoho Flow, Deluge and custom functions.

May 2024 - Jun 2025

Zoho Developer – Remote (Full Time)

the1Source, Detroit, Michigan, USA - **the1source.com**

- Designed, developed and implemented custom applications using Zoho Creator, Zoho CRM and other Zoho products.
- Customized existing Zoho applications with workflow automation, custom modules and Deluge scripting.

Nov 2023 - Mar 2024

Tech Developer On-site

Gulfmigration Services, Islamabad, Pakistan - **gulfmigrates.com**

- Developed and maintained high-quality software applications with a focus on performance and user experience.
- Collaborated with cross-functional teams, designers and product managers to deliver new features.
- Resolved technical issues through effective troubleshooting and debugging; managed code with Git.

Feb 2023 - Oct 2023

Business Development Manager On-site

PFC Group, Zoho Premium Partner, Islamabad, Pakistan - **pfc-group.com**

- Identified new business opportunities through market research, trend analysis and long-term client relationship building.
- Led negotiations with clients and partners, using financial data and market insights to secure favorable deals.
- Developed data-driven strategic plans and competitive analyses to improve market positioning and growth.

Jan 2022 - Jan 2023

Junior Software Developer On-site

PFC Group, Zoho Premium Partner, Kabul, Afghanistan - **pfc-group.com**

- Led customization projects across Zoho CRM, Creator, Inventory, Books, Analytics, Landing Pages, Sites, PageSense and E-Commerce.
- Implemented custom features and configurations to optimize functionality and user experience.
- Translated business needs into technical Zoho solutions in collaboration with cross-functional teams.

Sep 2021 - Dec 2021

Web Developer On-site

Afghan Hope Education Consultancy, Kabul, Afghanistan - **afghan-hope.com**

- Designed and implemented dynamic web solutions aligned with company goals.
- Worked with design teams to create user-friendly interfaces and engaging digital content.
- Improved website speed, scalability and SEO through performance optimization.

Jan 2016 - Feb 2017

Junior Information Technology Consultant On-site

North Telecom ISP and ICT Services Company, Kabul, Afghanistan - **https://northtelecom.com**

- Assessed client requirements and business objectives alongside senior consultants.
- Led detailed requirement gathering and facilitated communication between clients and project teams.
- Contributed to the design of tailored technology solutions aligned with industry best practices.

EDUCATION & CERTIFICATES

Apr 2020

BCA (Bachelor of Computer Applications)

Pune University, Pune, India

Certifications

- Certified Zoho Developer (listed in the Zoho Creator Find-a-Developer directory)
- Responsive Web Design – freeCodeCamp
- Front End Development Libraries – freeCodeCamp

PERSONAL SKILLS

Language skills

Persian (Native) | English (Advanced) | Pashto (Advanced) | Urdu (Good)

Zoho Applications

Zoho CRM, Creator, Books, Inventory, Analytics, Projects, Flow, Landing Pages, Sites, PageSense, E-Commerce

Zoho Expertise

- Deluge scripting, custom functions, Blueprints, multi-level approval workflows
- REST API and invokeUrl integrations, Zoho APIs, third-party system integrations
- Data migration and cleansing, dashboards, KPI reporting, workflow automation

Technical skills

- Advanced: Zoho Deluge Script, JavaScript, HTML, CSS
- Programming: C, C++, Java, SQL
- Tools: Git, MS Office (all versions)
- Soft skills: Communication, Leadership, Negotiation, Client requirements gathering, User training

PERSONAL CLIENTS

ASEM

Zoho One implementation, 30 users - asemtrade.com **work was done.**

Turning Point

Zoho One implementation, 20 users - turningpointksa.com **work was done.**